

A Persona-based Analysis of Politeness in Japanese and Spanish

Akitaka Yamada and Lucia Donatelli

Osaka University, Saarland University

Nov. 15th, 2020

Introduction

- ▶ **Politeness** = grammatical expression of social relations between speaker and addressee
- ▶ Here we consider two distinct systems of politeness:

Introduction

- ▶ **Politeness** = grammatical expression of social relations between speaker and addressee
- ▶ Here we consider two distinct systems of politeness:

Japanese

- (1) *yamada-san-wa asita koogi-o nasar-u.*
Yamada-Ms.-TOP tomorrow lecture-ACC do.SH-PRS
'(i) Ms. Yamada will have a lecture tomorrow;
(ii) the speaker respects the referent of the subject (= Ms. Yamada).'

Introduction

- ▶ **Politeness** = grammatical expression of social relations between speaker and addressee
- ▶ Here we consider two distinct systems of politeness:

Japanese

- (1) *yamada-san-wa asita koogi-o nasar-u.*
Yamada-Ms.-TOP tomorrow lecture-ACC do.SH-PRS
'(i) Ms. Yamada will have a lecture tomorrow;
(ii) the speaker respects the referent of the subject (= Ms. Yamada).'

Spanish

- (2) *Profesor, ¿tiene usted horas de oficina mañana?*
professor have.3P.SG you.POL hours of office tomorrow
'Professor, do you have office hours tomorrow?'

Introduction

Guiding questions

- ▶ How much inter- and intra-speaker variation is there in the use of politeness forms in Japanese and Spanish?
- ▶ What is the source(s) this variation?
- ▶ What is the nature of these politeness features? Are they comparable in Japanese and Spanish?

Goals of this talk

- ▶ Present data that highlights variation in each language.
- ▶ Develop a Bayesian pragmatic model for how politeness interacts with various contextual factors simultaneously.
- ▶ Illustrate how Bayesian inferences (statistical learning) allow for the creation of specific personas of discourse participants.

Roadmap

Background

Japanese

Spanish

Interim Summary and Desiderata for Model

A Bayesian Dynamic Pragmatics Account

Dynamic Pragmatics

Discussion

Dynamic update as persona-learning

Theoretical Implications and Future Work

Extending our Model

Conclusions

Background

Japanese: Subject Honorifics

- (3) a. *yamada-san-wa asita koogi-o sur-u.*
Yamada-Ms.-TOP tomorrow lecture-ACC do-PRS
'Ms. Yamada will have a lecture tomorrow.'
- b. *yamada-san-wa asita koogi-o nasar-u.*
Yamada-Ms.-TOP tomorrow lecture-ACC do.SH-PRS
'(i) Ms. Yamada will have a lecture tomorrow;
(ii) the speaker respects the referent of the subject
(= Ms. Yamada).'

Japanese: Subject Honorifics

- (3) a. *yamada-san-wa asita koogi-o sur-u.*
Yamada-Ms.-TOP tomorrow lecture-ACC do-PRS
'Ms. Yamada will have a lecture tomorrow.'
- b. *yamada-san-wa asita koogi-o nasar-u.*
Yamada-Ms.-TOP tomorrow lecture-ACC do.SH-PRS
'(i) Ms. Yamada will have a lecture tomorrow;
(ii) the speaker respects the referent of the subject
(= Ms. Yamada).'

- ▶ Truth conditionally, (a) and (b) are equivalent
- ▶ (b) delivers secondary information that the speaker expresses their respect for the referent of the subject (= *Ms. Yamada*)

Japanese: Addressee Honorifics

- (4) a. *yamada-san-wa asita undoo-o sur-u.*
Yamada-Ms.-TOP tomorrow exercise-ACC do-PRS
'Ms. Yamada will do exercise tomorrow'
- b. *yamada-san-wa asita undoo-o si-mas-u.*
Yamada-Ms.-TOP tomorrow exercise-ACC do-AH-PRS
'(i) Ms. Yamada will do exercise tomorrow;
(ii) the speaker respects the addressee.'

Japanese: Addressee Honorifics

- (4) a. *yamada-san-wa asita undoo-o sur-u.*
Yamada-Ms.-TOP tomorrow exercise-ACC do-PRS
'Ms. Yamada will do exercise tomorrow'
- b. *yamada-san-wa asita undoo-o si-mas-u.*
Yamada-Ms.-TOP tomorrow exercise-ACC do-AH-PRS
'(i) Ms. Yamada will do exercise tomorrow;
(ii) the speaker respects the addressee.'

- ▶ Again, at-issue meaning is equivalent in (a) and (b)
- ▶ (b) delivers secondary information that the speaker expresses their respect for the addressee (= *Ms. Yamada*)

Japanese: Initial Assessment

- ▶ Traditional Japanese linguistics has tacitly assumed that SH and AH as instances of the same honorific property.
- ▶ Their differences have not been the target of theoretical investigation (Kikuchi 1997 [1994]).
- ▶ If politeness meanings are regulated by same principle, SH and AH should pattern together.

Japanese: Initial Assessment

- ▶ Traditional Japanese linguistics has tacitly assumed that SH and AH as instances of the same honorific property.
- ▶ Their differences have not been the target of theoretical investigation (Kikuchi 1997 [1994]).
- ▶ If politeness meanings are regulated by same principle, SH and AH should pattern together.
- ▶ This does not happen (AH without SH):

- (5) *asita happyoo-o si-mas-u-ka?*
tomorrow presentation-ACC do-AH-PRS-Q
'(i) Are you having a presentation tomorrow?;
(ii) the speaker respects the addressee (< -mas).'

Spanish: Address Systems

Spanish employs two address systems for singular referents:

Spanish: Address Systems

Spanish employs two address systems for singular referents:

1. Bipartite systems

- ▶ (*tú, usted*)
- ▶ Adhere to canonical Latin T/V distinction (Brown & Gilman, 1960)
- ▶ T: based on familiarity/confidence
- ▶ V: based on formality/respect

Spanish: Address Systems

Spanish employs two address systems for singular referents:

1. Bipartite systems

- ▶ (*tú, usted*)
- ▶ Adhere to canonical Latin T/V distinction (Brown & Gilman, 1960)
- ▶ T: based on familiarity/confidence
- ▶ V: based on formality/respect

2. Tripartite systems

- ▶ (*tú, usted, vos*)
- ▶ Possess a second familiar form
- ▶ Allow for variation within T forms

Spanish: Address Systems

Spanish employs two address systems for singular referents:

1. Bipartite systems

- ▶ (*tú, usted*)
- ▶ Adhere to canonical Latin T/V distinction (Brown & Gilman, 1960)
- ▶ T: based on familiarity/confidence
- ▶ V: based on formality/respect

2. Tripartite systems

- ▶ (*tú, usted, vos*)
 - ▶ Possess a second familiar form
 - ▶ Allow for variation within T forms
-
- ▶ Prescriptive factors govern use
 - ▶ Discourse-based corpus studies show intra-speaker variation allows for personal identity creation dependent on context (Helinks, 2015; Fernández-Mallat, 2020)

Spanish: Variation in Tripartite Address System

(6) A grandmother speaking to her infant granddaughter:

Spanish: Variation in Tripartite Address System

(6) A grandmother speaking to her infant granddaughter:

cómo está mi niña? 'how are **you**_U honey?'

Spanish: Variation in Tripartite Address System

(6) A grandmother speaking to her infant granddaughter:

cómo está mi niña?

'how are **you_U** honey?'

cómo está?

'how are **you_U**?'

Spanish: Variation in Tripartite Address System

(6) A grandmother speaking to her infant granddaughter:

cómo está mi niña?

'how are **you_U** honey?'

cómo está?

'how are **you_U**?'

⋮

Spanish: Variation in Tripartite Address System

(6) A grandmother speaking to her infant granddaughter:

cómo está mi niña?

'how are **you_U** honey?'

cómo está?

'how are **you_U**?'

⋮

para adónde vai cabrita

'where are **you_V** going young lady'

Spanish: Variation in Tripartite Address System

(6) A grandmother speaking to her infant granddaughter:

cómo está mi niña?

‘how are **you_U** honey?’

cómo está?

‘how are **you_U**?’

⋮

para adónde vai cabrita

‘where are **you_V** going young lady’

⋮

Spanish: Variation in Tripartite Address System

(6) A grandmother speaking to her infant granddaughter:

cómo está mi niña?

‘how are **you**_U honey?’

cómo está?

‘how are **you**_U?’

⋮

para adónde vai cabrita

‘where are **you**_V going young lady’

⋮

que eres fresca eh?

‘**you**_T’re such a rascal, eh?’

Spanish: Variation in Tripartite Address System

(6) A grandmother speaking to her infant granddaughter:

cómo está mi niña?

‘how are **you**_U honey?’

cómo está?

‘how are **you**_U?’

⋮

para adónde vai cabrita

‘where are **you**_V going young lady’

⋮

que eres fresca eh?

‘**you**_T’re such a rascal, eh?’

sí

‘yes’

Spanish: Variation in Tripartite Address System

(6) A grandmother speaking to her infant granddaughter:

<i>cómo está mi niña?</i>	‘how are you _U honey?’
<i>cómo está?</i>	‘how are you _U ?’
⋮	
<i>para adónde vai cabrita</i>	‘where are you _V going young lady’
⋮	
<i>que eres fresca eh?</i>	‘ you ’re _T such a rascal, eh?’
<i>sí</i>	‘yes’

- ▶ All three forms employed: (1) *usted*, (2) *vos*, (3) *tú*
- ▶ Variation shows navigation of authority and care, alongside other lexical discursive markers and intonation (Prieto et al., 2011)
- ▶ Such variation is observed in institutional contexts, as well (Fernández-Mallat, 2020).

Intermin Summary

Intermin Summary

Notable differences

- ▶ Japanese encodes honorificity in verbal domain; Spanish encodes politeness in nominal domain
- ▶ Japanese possess two distinct systems; Spanish one

Intermin Summary

Notable differences

- ▶ Japanese encodes honorificity in verbal domain; Spanish encodes politeness in nominal domain
- ▶ Japanese possess two distinct systems; Spanish one

Similarities

- ▶ General consensus on when to use politeness-oriented expressions
 - ▶ SH and *usted* make reference to social hierarchy
- ▶ Strategic violation of socially expected politeness is permitted
 - ▶ SH, AH and Spanish personal pronouns allow speaker to perform certain identities, within limits

Intermin Summary

(7) **Teacher-Student Test**

Can a teacher/president (someone with a higher social status) use the honorific form to a student/employee (someone with a lower social status) without intentionally violating the expectation in the society?

Interim Summary

Desiderata for a pragmatic model of politeness in Japanese and Spanish:

Interim Summary

Desiderata for a pragmatic model of politeness in Japanese and Spanish:

1. **Prior condition:** prior to the new utterance, the context expects the speaker to use/not to use a politeness-oriented expression.

Interim Summary

Desiderata for a pragmatic model of politeness in Japanese and Spanish:

1. **Prior condition:** prior to the new utterance, the context expects the speaker to use/not to use a politeness-oriented expression.
2. **Posterior condition:** by (not) being produced by the speaker, a politeness-oriented expression changes the context in a certain way.

Interim Summary

Desiderata for a pragmatic model of politeness in Japanese and Spanish:

1. **Prior condition:** prior to the new utterance, the context expects the speaker to use/not to use a politeness-oriented expression.
2. **Posterior condition:** by (not) being produced by the speaker, a politeness-oriented expression changes the context in a certain way.
3. **Relation with social/pragmatic factors:** more than one factors contribute to the choice of the politeness-oriented form. When a language has more than two honorific systems, each system may have different weights to these factors.

A Bayesian Dynamic Pragmatics Account

A Bayesian Dynamic Pragmatics Account

Our departure point

- ▶ **Multiple factors**: rather than a single, dominant pragmatic factor (Kikuchi 1997 [1994]; McCready 2014, 2019)

A Bayesian Dynamic Pragmatics Account

Our departure point

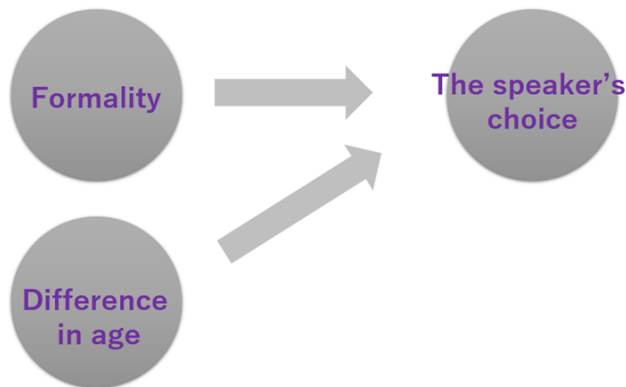
- ▶ **Multiple factors**: rather than a single, dominant pragmatic factor (Kikuchi 1997 [1994]; McCready 2014, 2019)



A Bayesian Dynamic Pragmatics Account

Our departure point

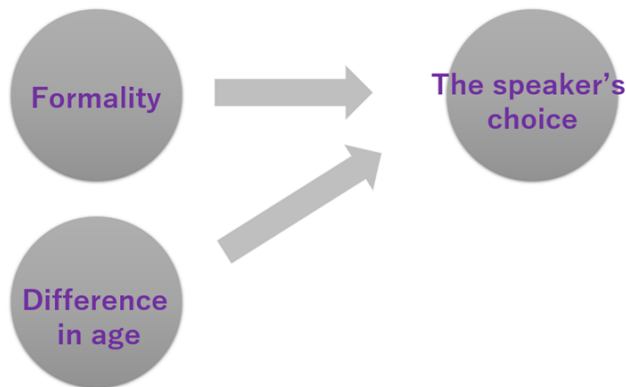
- ▶ **Multiple factors**: rather than a single, dominant pragmatic factor (Kikuchi 1997 [1994]; McCready 2014, 2019)



A Bayesian Dynamic Pragmatics Account

Our departure point

- ▶ **Multiple factors**: rather than a single, dominant pragmatic factor (Kikuchi 1997 [1994]; McCready 2014, 2019)

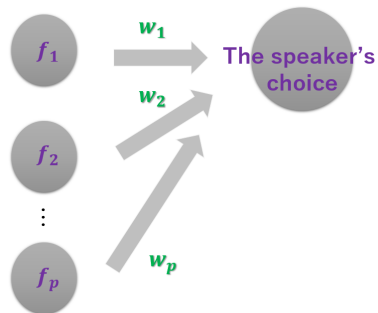


- ▶ How can we model their pragmatic profiles?

A Bayesian Dynamic Pragmatics Account

Our departure point

(cf., Brown and Levinson 1987; McCready 2014)

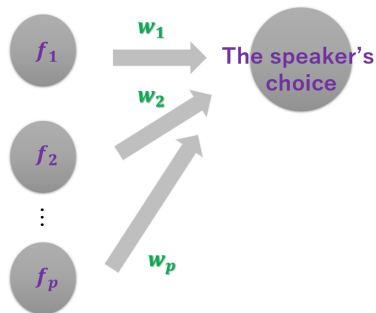


A Bayesian Dynamic Pragmatics Account

Our departure point

(cf., Brown and Levinson 1987; McCready 2014)

(8) $w_1 f_1 + w_2 f_2 + \dots + w_p f_p$



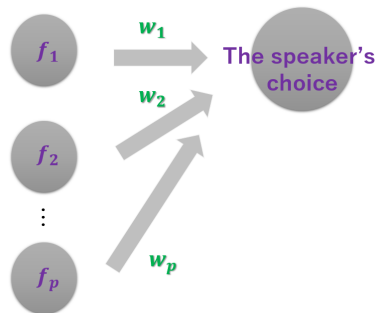
A Bayesian Dynamic Pragmatics Account

Our departure point

(cf., Brown and Levinson 1987; McCready 2014)

$$(8) \quad w_1 f_1 + w_2 f_2 + \dots + w_p f_p$$

$$= \begin{pmatrix} w_1 \\ w_2 \\ \vdots \\ w_p \end{pmatrix}^T \begin{pmatrix} f_1 \\ f_2 \\ \vdots \\ f_p \end{pmatrix}$$



A Bayesian Dynamic Pragmatics Account

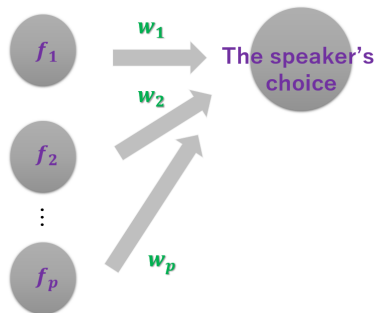
Our departure point

(cf., Brown and Levinson 1987; McCready 2014)

$$(8) \quad w_1 f_1 + w_2 f_2 + \dots + w_p f_p$$

$$= \begin{pmatrix} w_1 \\ w_2 \\ \vdots \\ w_p \end{pmatrix}^T \begin{pmatrix} f_1 \\ f_2 \\ \vdots \\ f_p \end{pmatrix}$$

$$= \mathbf{w}^T \mathbf{f}$$



A Bayesian Dynamic Pragmatics Account

Our departure point

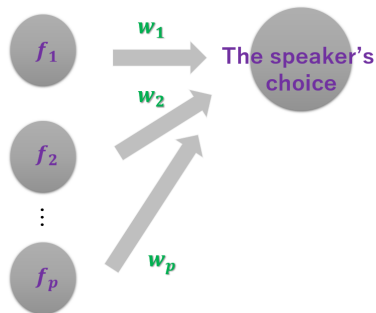
(cf., Brown and Levinson 1987; McCready 2014)

$$(8) \quad w_1 f_1 + w_2 f_2 + \dots + w_p f_p$$

$$= \begin{pmatrix} w_1 \\ w_2 \\ \vdots \\ w_p \end{pmatrix}^T \begin{pmatrix} f_1 \\ f_2 \\ \vdots \\ f_p \end{pmatrix}$$

$$= \mathbf{w}^T \mathbf{f}$$

$$\forall i \geq 0$$



A Bayesian Dynamic Pragmatics Account

Our departure point

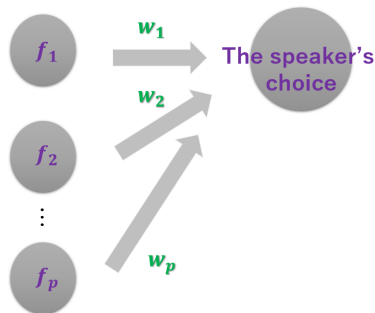
(cf., Brown and Levinson 1987; McCready 2014)

$$(8) \quad w_1 f_1 + w_2 f_2 + \dots + w_p f_p$$

$$= \begin{pmatrix} w_1 \\ w_2 \\ \vdots \\ w_p \end{pmatrix}^T \begin{pmatrix} f_1 \\ f_2 \\ \vdots \\ f_p \end{pmatrix}$$

$$= \mathbf{w}^T \mathbf{f}$$

$$\sum_{i=1}^p w_i f_i \geq 0$$



For Japanese, we use \mathbf{w}^a for AHs and \mathbf{w}^s for SHs.

A Bayesian Dynamic Pragmatics Account

Our departure point

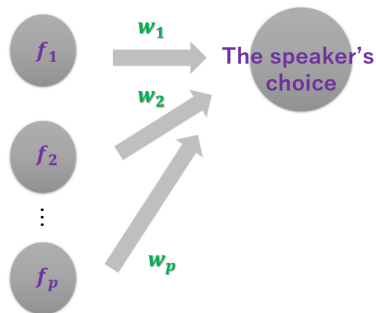
(cf., Brown and Levinson 1987; McCready 2014)

$$(8) \quad w_1 f_1 + w_2 f_2 + \dots + w_p f_p$$

$$= \begin{pmatrix} w_1 \\ w_2 \\ \vdots \\ w_p \end{pmatrix}^T \begin{pmatrix} f_1 \\ f_2 \\ \vdots \\ f_p \end{pmatrix}$$

$$= \mathbf{w}^T \mathbf{f}$$

$$\begin{matrix} \leq \\ \geq \end{matrix} 0$$



For Japanese, we use \mathbf{w}^a for AHs and \mathbf{w}^s for SHs.
For Spanish, we use \mathbf{w} .

3.1 Dynamic pragmatics

Structured Discourse Context

(9) Structured Discourse Context
 $c = \langle cg, qs, tdl \rangle$

(Version 1 out of 3)

3.1 Dynamic pragmatics

Structured Discourse Context

(9) Structured Discourse Context (Version 1 out of 3)
 $c = \langle cg, qs, tdl \rangle$

(10) Structured Discourse Context (Version 2 out of 3)
a. $c = \langle cg, qs, tdl, p \rangle$

3.1 Dynamic pragmatics

Structured Discourse Context

(9) Structured Discourse Context (Version 1 out of 3)

$$c = \langle cg, qs, tdl \rangle$$

(10) Structured Discourse Context (Version 2 out of 3)

a. $c = \langle cg, qs, tdl, p \rangle$

b. $p = \left\{ \begin{array}{l} \langle \text{alice}, w_{\text{alice}}^a, w_{\text{alice}}^s \rangle, \\ \end{array} \right\}$

3.1 Dynamic pragmatics

Structured Discourse Context

(9) Structured Discourse Context (Version 1 out of 3)
 $c = \langle cg, qs, tdl \rangle$

(10) Structured Discourse Context (Version 2 out of 3)
a. $c = \langle cg, qs, tdl, p \rangle$

b. $p = \left\{ \begin{array}{l} \langle \textit{alice}, w_{\textit{alice}}^a, w_{\textit{alice}}^s \rangle, \\ \langle \textit{bob}, w_{\textit{bob}}^a, w_{\textit{bob}}^s \rangle, \end{array} \right\}$

3.1 Dynamic pragmatics

Structured Discourse Context

(9) Structured Discourse Context (Version 1 out of 3)

$$c = \langle cg, qs, tdl \rangle$$

(10) Structured Discourse Context (Version 2 out of 3)

a. $c = \langle cg, qs, tdl, p \rangle$

b. $p = \left\{ \begin{array}{l} \langle \textit{alice}, w_{\textit{alice}}^a, w_{\textit{alice}}^s \rangle, \\ \langle \textit{bob}, w_{\textit{bob}}^a, w_{\textit{bob}}^s \rangle, \\ \vdots \end{array} \right\}$

3.1 Dynamic pragmatics

Structured Discourse Context

(9) Structured Discourse Context (Version 1 out of 3)

$$c = \langle cg, qs, tdl \rangle$$

(10) Structured Discourse Context (Version 2 out of 3)

a. $c = \langle cg, qs, tdl, p \rangle$

b. $p = \left\{ \begin{array}{l} \langle \textit{alice}, w_{\textit{alice}}^a, w_{\textit{alice}}^s \rangle, \\ \langle \textit{bob}, w_{\textit{bob}}^a, w_{\textit{bob}}^s \rangle, \\ \vdots \\ \langle \textit{zelda}, w_{\textit{zelda}}^a, w_{\textit{zelda}}^s \rangle \end{array} \right\}$

3.1 Dynamic pragmatics

Model 1: Single value approach (cf., Potts and Kawahara 2004)

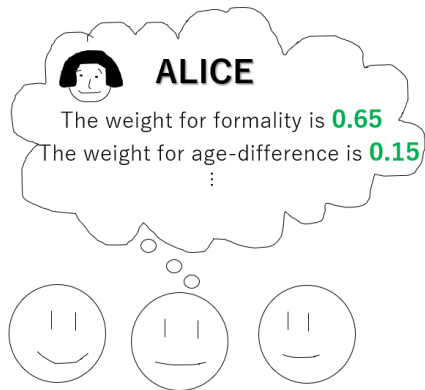
3.1 Dynamic pragmatics

Model 1: Single value approach (cf., Potts and Kawahara 2004)

$$\langle \textit{alice}, \begin{pmatrix} 0.65 \\ 0.15 \\ \vdots \end{pmatrix}, \mathbf{w}^s_{\textit{alice}} \rangle$$

3.1 Dynamic pragmatics

Model 1: Single value approach (cf., Potts and Kawahara 2004)

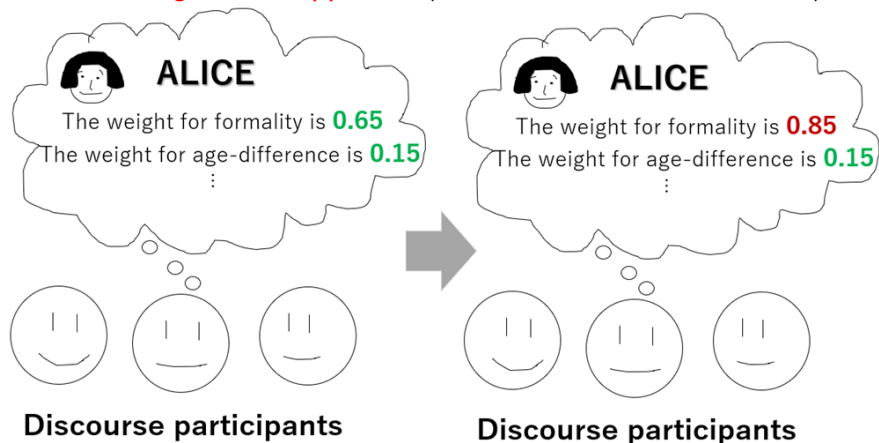


Discourse participants

$$\langle \textit{alice}, \begin{pmatrix} 0.65 \\ 0.15 \\ \vdots \end{pmatrix}, \mathbf{w}^s_{\textit{alice}} \rangle$$

3.1 Dynamic pragmatics

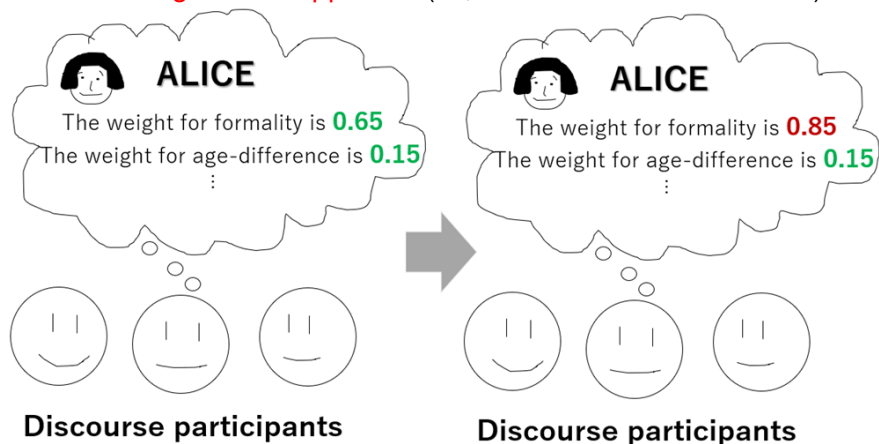
Model 1: Single value approach (cf., Potts and Kawahara 2004)



$$\langle \textit{alice}, \begin{pmatrix} 0.65 \\ 0.15 \\ \vdots \end{pmatrix}, \mathbf{w}^s_{\textit{alice}} \rangle$$

3.1 Dynamic pragmatics

Model 1: Single value approach (cf., Potts and Kawahara 2004)

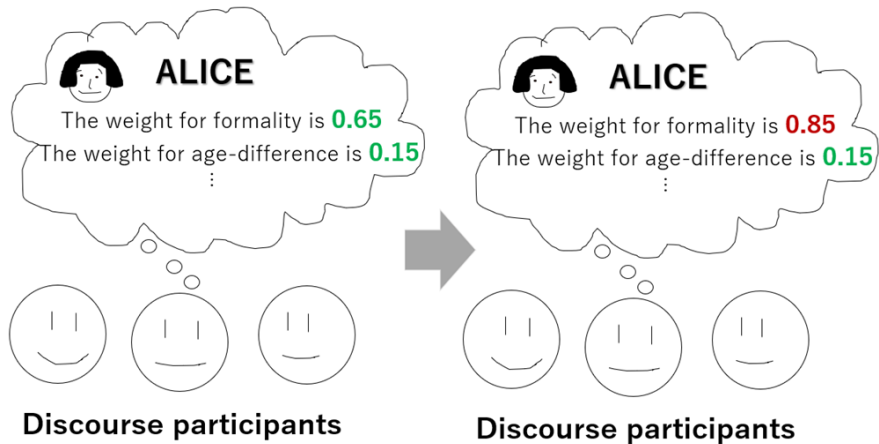


$$\langle \textit{alice}, \begin{pmatrix} 0.65 \\ 0.15 \\ \vdots \end{pmatrix}, \mathbf{w}^s_{\textit{alice}} \rangle$$

$$\langle \textit{alice}, \begin{pmatrix} 0.85 \\ 0.15 \\ \vdots \end{pmatrix}, \mathbf{w}^s_{\textit{alice}} \rangle$$

3.1 Dynamic pragmatics

Problem: Too confident!



3.1 Dynamic pragmatics

Problem: Too confident!

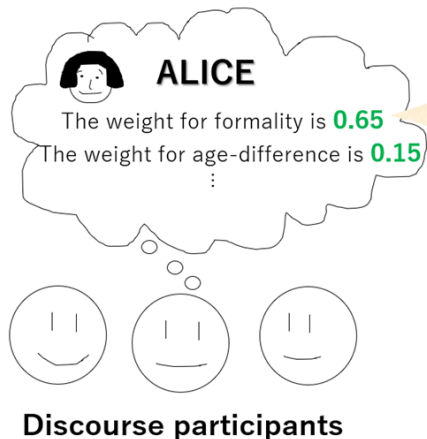


Discourse participants



3.1 Dynamic pragmatics

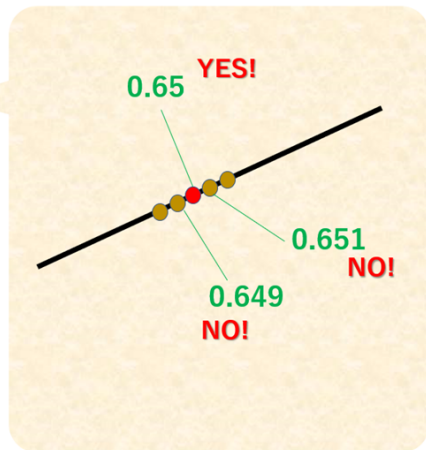
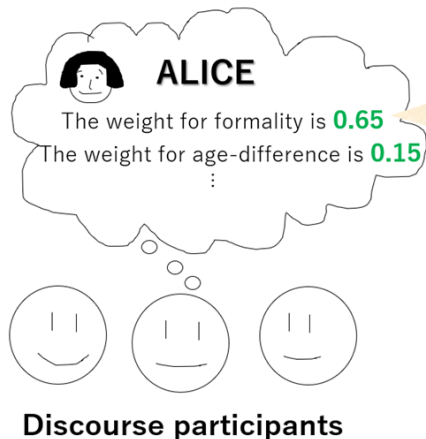
Problem: Too confident!



How can we be so sure about one particular value?

3.1 Dynamic pragmatics

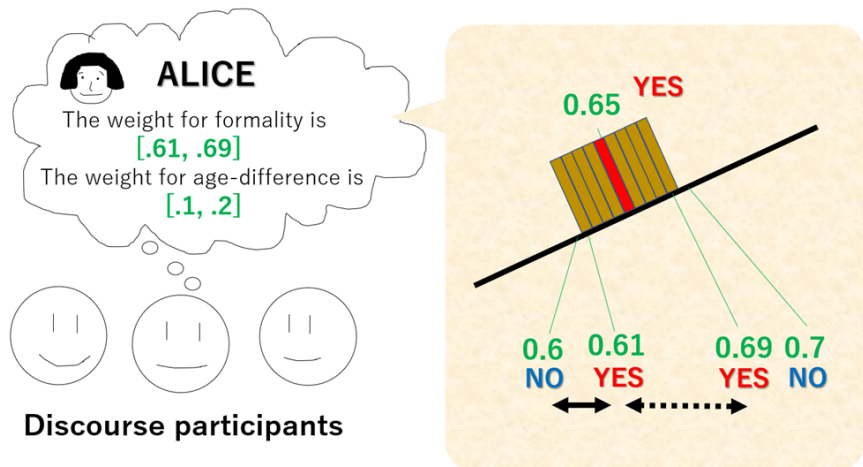
Problem: Too confident!



How can we be so sure about one particular value? We wish to incorporate a certain kind of **uncertainty (= probability)**.

3.1 Dynamic pragmatics

Model 2: Interval approach (cf., Potts 2007; McCready 2014, 2019)

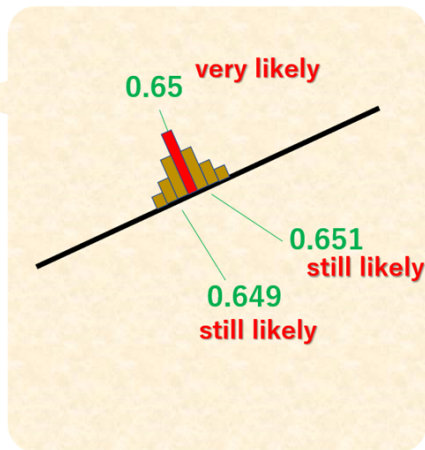
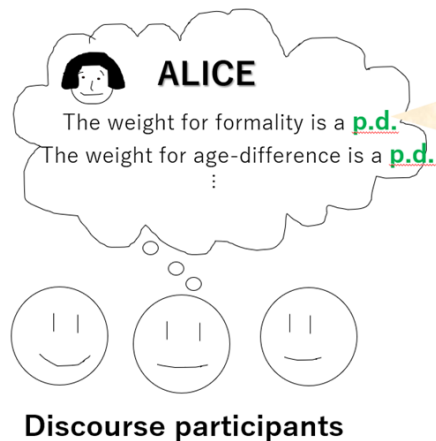


3.1 Dynamic pragmatics

Our model: A Bayesian Dynamic Pragmatics (Yamada 2019)

Sufficiently uncertain:

Uncertainty states are represented as probability distributions.



3.1 Dynamic pragmatics

A discrete model

(11) Structured Discourse Context (Version 2 out of 3)

$$\begin{array}{l} \text{a. } c = \langle cg, qs, tdl, p \rangle \\ \text{b. } p = \left\{ \begin{array}{l} \langle \textit{alice}, \left(\begin{array}{c} 0.65 \\ 0.15 \\ \vdots \end{array} \right), \mathbf{w}^s_{\textit{alice}} \rangle, \\ \vdots \end{array} \right\} \end{array}$$

3.1 Dynamic pragmatics

A discrete model

(11) Structured Discourse Context (Version 2 out of 3)

$$\begin{array}{l} \text{a. } c = \langle cg, qs, tdl, p \rangle \\ \text{b. } p = \left\{ \begin{array}{l} \langle \textit{alice}, \left(\begin{array}{c} 0.65 \\ 0.15 \\ \vdots \end{array} \right), \mathbf{w}^s_{\textit{alice}} \rangle, \\ \vdots \end{array} \right\} \end{array}$$

Bayesian Stats: Uncertainty as a Probability Distribution

(12) Structured Discourse Context (Version 3 out of 3)

$$\text{a. } c = \langle cg, qs, tdl, p \rangle$$

3.1 Dynamic pragmatics

A discrete model

(11) Structured Discourse Context (Version 2 out of 3)

$$\begin{aligned} \text{a. } & c = \langle cg, qs, tdl, p \rangle \\ \text{b. } & p = \left\{ \begin{array}{l} \langle \text{alice}, \begin{pmatrix} 0.65 \\ 0.15 \\ \vdots \end{pmatrix}, \mathbf{w}^s_{\text{alice}} \rangle, \\ \vdots \end{array} \right\} \end{aligned}$$

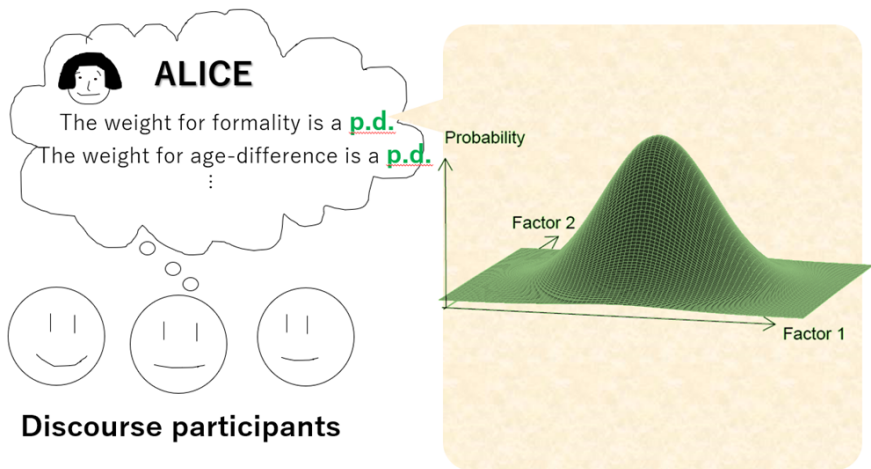
Bayesian Stats: Uncertainty as a Probability Distribution

(12) Structured Discourse Context (Version 3 out of 3)

$$\begin{aligned} \text{a. } & c = \langle cg, qs, tdl, p \rangle \\ \text{b. } & p = \left\{ \begin{array}{l} \langle \text{alice}, \text{[uncertainty plots]} \rangle, \\ \vdots \end{array} \right\} \end{aligned}$$

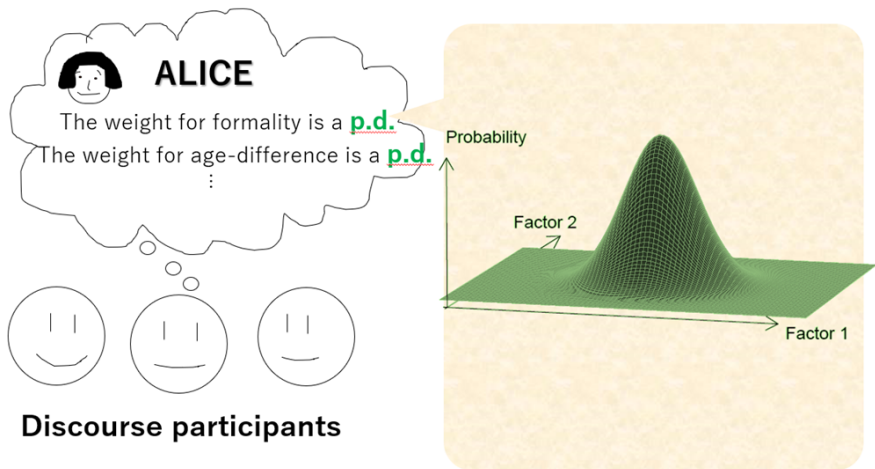
3.1 Dynamic pragmatics

Proposal: Context change = a change in distribution



3.1 Dynamic pragmatics

Proposal: Context change = a change in distribution



3.2 Discussion

Desiderata

Multiple factors	Prior context	Posterior context
?		

3.2 Discussion

Desiderata

Multiple factors	Prior context	Posterior context
?		

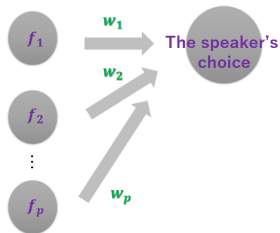
$$(13) \quad \mathbf{w}^T \mathbf{f} = w_1 f_1 + w_2 f_2 + \dots + w_p f_p$$

3.2 Discussion

Desiderata

Multiple factors	Prior context	Posterior context
?		

$$(13) \quad \mathbf{w}^T \mathbf{f} = w_1 f_1 + w_2 f_2 + \dots + w_p f_p$$



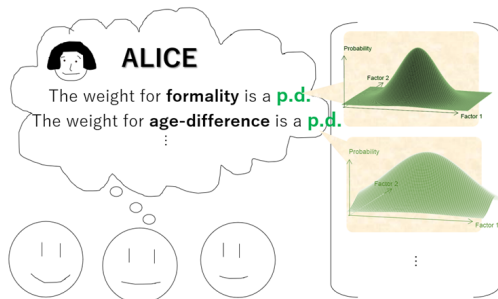
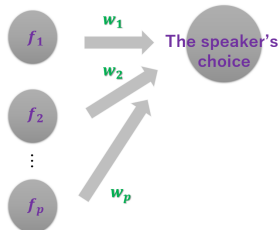
3.2 Discussion

Desiderata

Multiple factors Prior context Posterior context

?

$$(13) \quad \mathbf{w}^T \mathbf{f} = w_1 f_1 + w_2 f_2 + \dots + w_p f_p$$



As for **formality**,
we are relatively sure.

As for **age-diff.**,
we are vaguely sure.

Discourse participants

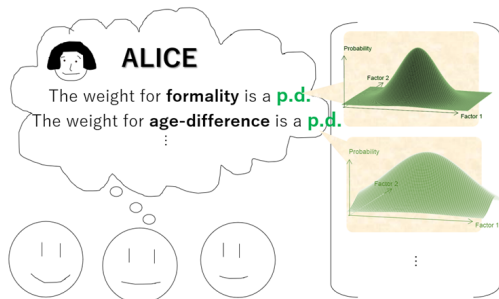
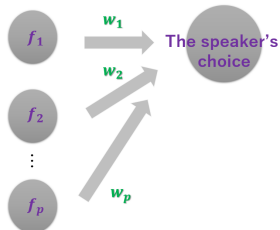
3.2 Discussion

Desiderata

Multiple factors Prior context Posterior context



$$(13) \quad \mathbf{w}^T \mathbf{f} = w_1 f_1 + w_2 f_2 + \dots + w_p f_p$$



As for **formality**,
we are relatively sure.

As for **age-diff.**,
we are vaguely sure.

Discourse participants

3.2 Discussion

Desiderata

Multiple factors	Prior context	Posterior context
✓	?	

$$(14) \quad \mathbf{w}^T \mathbf{f} = w_1 f_1 + w_2 f_2 + \dots + w_p f_p$$

3.2 Discussion

Desiderata

Multiple factors	Prior context	Posterior context
✓	?	

$$(14) \quad \mathbf{w}^T \mathbf{f} = w_1 f_1 + w_2 f_2 + \dots + w_p f_p$$

Fact: The audience can estimate how Alice behaves even before she has started talking to a new addressee (prior to the their utterance).

3.2 Discussion

Desiderata

Multiple factors	Prior context	Posterior context
✓	?	

$$(14) \quad \mathbf{w}^T \mathbf{f} = w_1 f_1 + w_2 f_2 + \dots + w_p f_p$$

Fact: The audience can estimate how Alice behaves even before she has started talking to a new addressee (prior to the their utterance).

Our model: As long as we have already estimated the weights of the relevant factors, we can make a prediction!

3.2 Discussion

Desiderata

Multiple factors	Prior context	Posterior context
✓	?	

$$(14) \quad \mathbf{w}^T \mathbf{f} = w_1 f_1 + w_2 f_2 + \dots + w_p f_p$$

Fact: The audience can estimate how Alice behaves even before she has started talking to a new addressee (prior to the their utterance).

Our model: As long as we have already estimated the weights of the relevant factors, we can make a prediction!

$$(15) \quad \mathbf{w}^T \mathbf{f} = 0.65 \times 1 + 0.15 \times 0 + \dots + 0.22 \times 2$$

3.2 Discussion

Desiderata

Multiple factors	Prior context	Posterior context
✓	✓	

$$(14) \quad \mathbf{w}^T \mathbf{f} = w_1 f_1 + w_2 f_2 + \dots + w_p f_p$$

Fact: The audience can estimate how Alice behaves even before she has started talking to a new addressee (prior to the their utterance).

Our model: As long as we have already estimated the weights of the relevant factors, we can make a prediction!

$$(15) \quad \mathbf{w}^T \mathbf{f} = 0.65 \times 1 + 0.15 \times 0 + \dots + 0.22 \times 2$$

3.2 Discussion

Desiderata

Multiple factors	Prior context	Posterior context
✓	✓	?

Fact: Speakers use politeness-oriented expressions strategically.

Our model:

3.2 Discussion

Desiderata

Multiple factors	Prior context	Posterior context
✓	✓	?

Fact: Speakers use politeness-oriented expressions strategically.

Our model: The speaker makes their audience estimate the weight parameters as intended.

3.2 Discussion

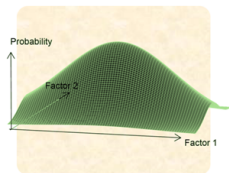
Desiderata

Multiple factors	Prior context	Posterior context
✓	✓	?

3.2 Discussion

Desiderata

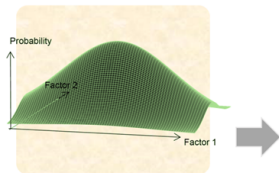
Multiple factors	Prior context	Posterior context
✓	✓	?



3.2 Discussion

Desiderata

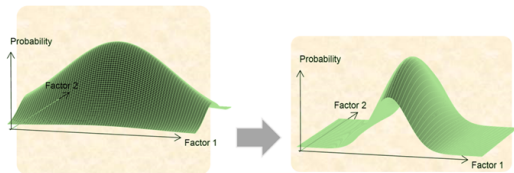
Multiple factors	Prior context	Posterior context
✓	✓	?



3.2 Discussion

Desiderata

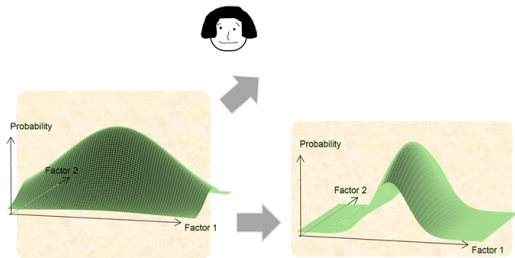
Multiple factors	Prior context	Posterior context
✓	✓	?



3.2 Discussion

Desiderata

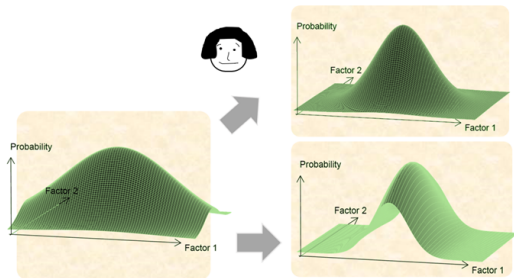
Multiple factors	Prior context	Posterior context
✓	✓	?



3.2 Discussion

Desiderata

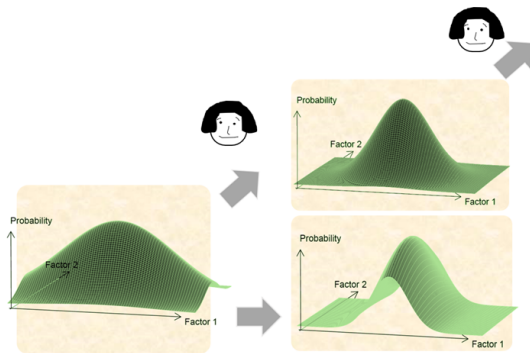
Multiple factors	Prior context	Posterior context
✓	✓	?



3.2 Discussion

Desiderata

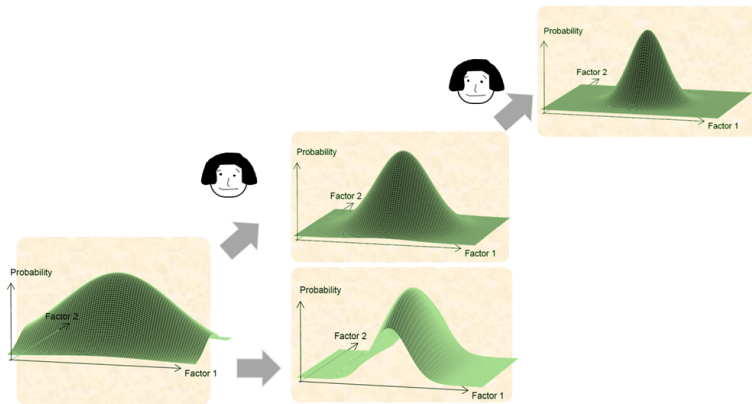
Multiple factors	Prior context	Posterior context
✓	✓	?



3.2 Discussion

Desiderata

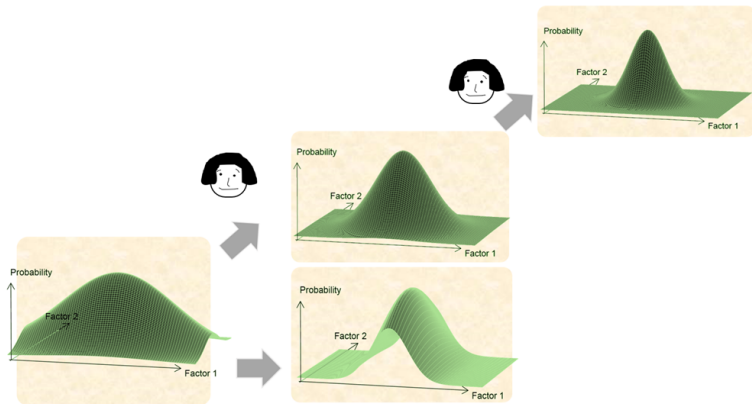
Multiple factors	Prior context	Posterior context
✓	✓	?



3.2 Discussion

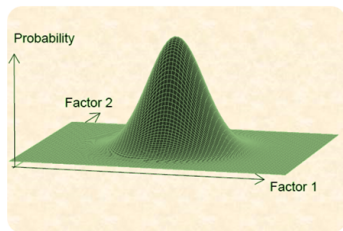
Desiderata

Multiple factors	Prior context	Posterior context
✓	✓	✓

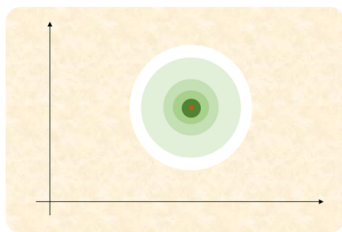
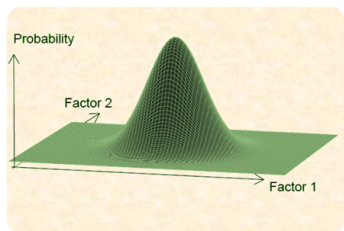


Dynamic update as persona-learning

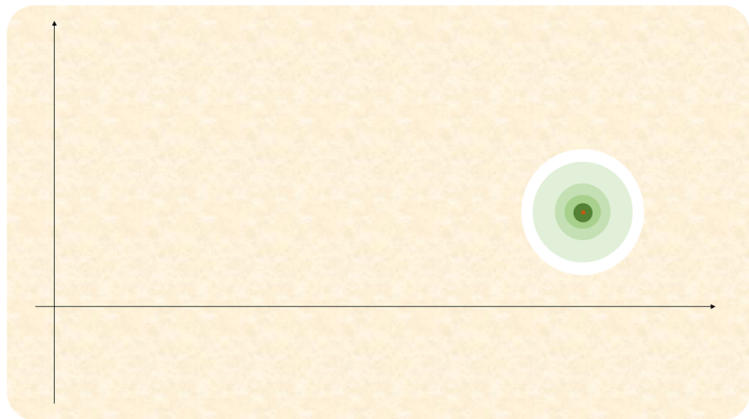
Dynamic update as persona-learning



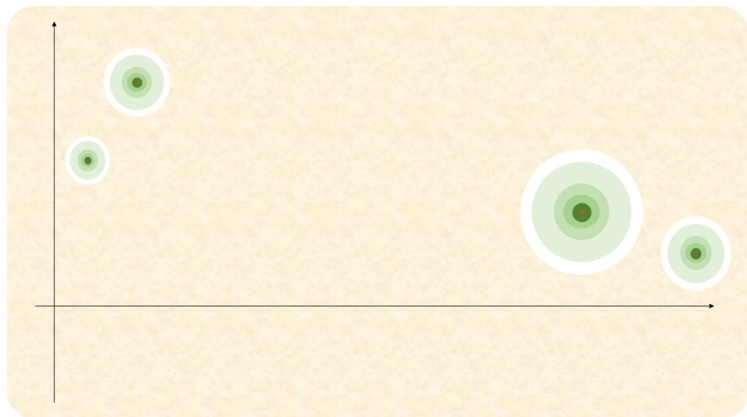
Dynamic update as persona-learning



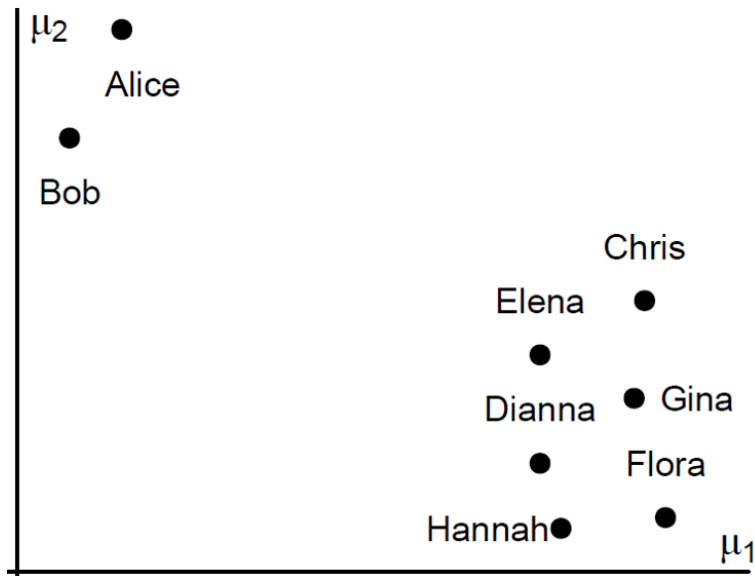
Dynamic update as persona-learning



Dynamic update as persona-learning



Dynamic update as persona-learning



Theoretical Implications and Future Work

Extending our Model

German (*du/Sie*)

- ▶ A man in his mid-thirties went to the barbershop to have his hair cut.
- ▶ His barber was male and appeared to be the same age.
- ▶ The two men spent the duration of the haircut speaking in the third-person (equivalent to English 'one') because neither of them was confident to commit to a formal (*Sie* 'you') or familiar (*du* 'you') address form and corresponding relationship.
- ▶ The speaker relayed this story still with ambivalence about how he should have acted.

Conclusions

- ▶ We present a model of politeness-oriented features in Japanese and Spanish based on statistical learning.
- ▶ At observational level, politeness expressions are strategically used by speakers to create context-specific personas.
- ▶ Our model articulates the link between existing analyses of persona and dynamic pragmatic theories for politeness.
- ▶ Future work will formalize this how different languages encode politeness features in the syntax and semantics.

¡Gracias!
Arigatou!
Thank you!

Questions?

a.yamada@lang.osaka-u.ac.jp
donatelli@coli.uni-saarland.de

References

1. Bishop, K., Michnowicz, J.: Forms of address in Chilean Spanish. *Hispania* 93 (3), 413-429. (2010)
2. Borrás-Comes, J., Sichel-Bazin, R., Prieto, P.: Vocative intonation preferences are sensitive to politeness factors. *Language and Speech* 58.1, 68-83. (2015)
3. Brown, P., Levinson, S.: *Politeness: some universals in language usage*. (1987 [1978])
4. Brown, R., Gilman, A.: The pronouns of power and solidarity. In: Sebeok, T. A. (ed.) *Style in Language*, pp. 253–276. MIT Press, Cambridge, Mass. (1960)
5. Brown, L., Prieto, P. (Im)politeness: Prosody and gesture. In *The Palgrave handbook of linguistic (im) politeness*, pp. 357-379. Palgrave Macmillan, London. (2017)
6. Burnett, H.: A persona-based semantics for slurs. *Grazer Philosophische Studien* 97, 31–62. (2020)
7. Carricaburo, N.: *Las fórmulas de tratamiento en el español actual*, second ed. Arco Libros, Madrid. (2015)
8. Donatelli, L. *The morphosemantics of Spanish gender: evidence from small nominals*. Ph.D. thesis, Georgetown University. (2019)
9. Fernández-Mallat, V.: Forms of address in interaction: evidence from Chilean Spanish. *Journal of Pragmatics* 161: 95-106. (2020)
10. Gärdénfors, P.: *Conceptual spaces: the geometry of thought*. MIT press, Cambridge, Mass. (2000).
11. Gärdénfors, P. *The geometry of meaning: semantics based on conceptual spaces*. MIT Press, Cambridge, Mass. (2014).
12. Helincks, K.: Negotiation of terms of address in a Chilean television talk show. *Bulletin of Hispanic Studies* 92.7: 731-753. (2015)

References

13. Henderson, R., McCready, E.: Dogwhistles, trust and ideology. In: *Proceedings of the Sixteenth International Workshop of Logic and Engineering of Natural Language Semantics 16 (LENLS16)*, pp. 1–2. (2019)
14. Landone, E.: Discourse markers and politeness in a digital forum in Spanish. *Journal of Pragmatics* 44.13: 1799-1820. (2012)
15. McCready, E.: *Honorification and social meaning*. Oxford University Press, New York. (2019)
16. Portner, P.: Commitment to priorities. In: Fogel, D., Harris, D., & Moss, M. (eds.) *New work on speech acts*, pp. 296–316. Oxford University Press, Oxford, (2018)
17. Portner, P., Pak, M., Zanuttini, R.: The speaker-addressee relation at the syntax-semantics interface. *Language* 95, 1–36 (2019)
18. Potts, C.: *The logic of conventional implicatures*. Oxford University Press, Oxford. (2005)
19. Prieto, P., Borrás-Comes, J., Crespo-Sendra, V., Thorson, J., Vanrell, M.M.: Entonación y pragmática en los enunciados interrogativos absolutos del español en un corpus de habla dirigida a niños. *Oralia* 14, 227-255. (2011)
20. Real Academia Española (RAE). *Nueva gramática de la lengua española manual*. Espasa (2010).
21. Rivadeneira Valenzuela, M.: Sociolinguistic variation and change in Chilean *voseo*. In: Moyna, M.I., Rivera-Mills, S. (Eds.), *Forms of Address in the Spanish of the Americas*. John Benjamins, Amsterdam, pp. 87-117. (2016)
22. Watts, R. J.: *Politeness*. Cambridge, Cambridge University Press. (2003)
23. Yamada, A.: *The syntax, semantics and pragmatics of Japanese addressee-honorific markers*, PhD. Thesis, Georgetown University, Washington D.C. (2019)